

AGENDA ITEM
May 3, 2017

Subject: Frank E. Peters Municipal Golf Course Turf Fans

Department: Parks & Recreation

Bids were solicited for three (3) 50" Oscillating Golf Turf Fans. Holes 3, 4 and 5 are in a low-lying environment where the air is stale and moisture levels high. These fans are designed to improve airflow around the putting greens resulting in healthier turf grass.

Four Venders were contacted for bids with two responding:

CoolAir	No bid	
Triangle Fans	No bid	
Precision USA	\$20,385.00	5HP, Belt Driven, 3Yr Warranty
Turf Breeze	\$21,187.98	5HP, Direct Drive, 3Yr Warranty

Precision USA and Turf Breeze met all bid specifications with Turf Breeze scoring higher on the Pugh Matrix due to a greater CFM and direct drive operation.

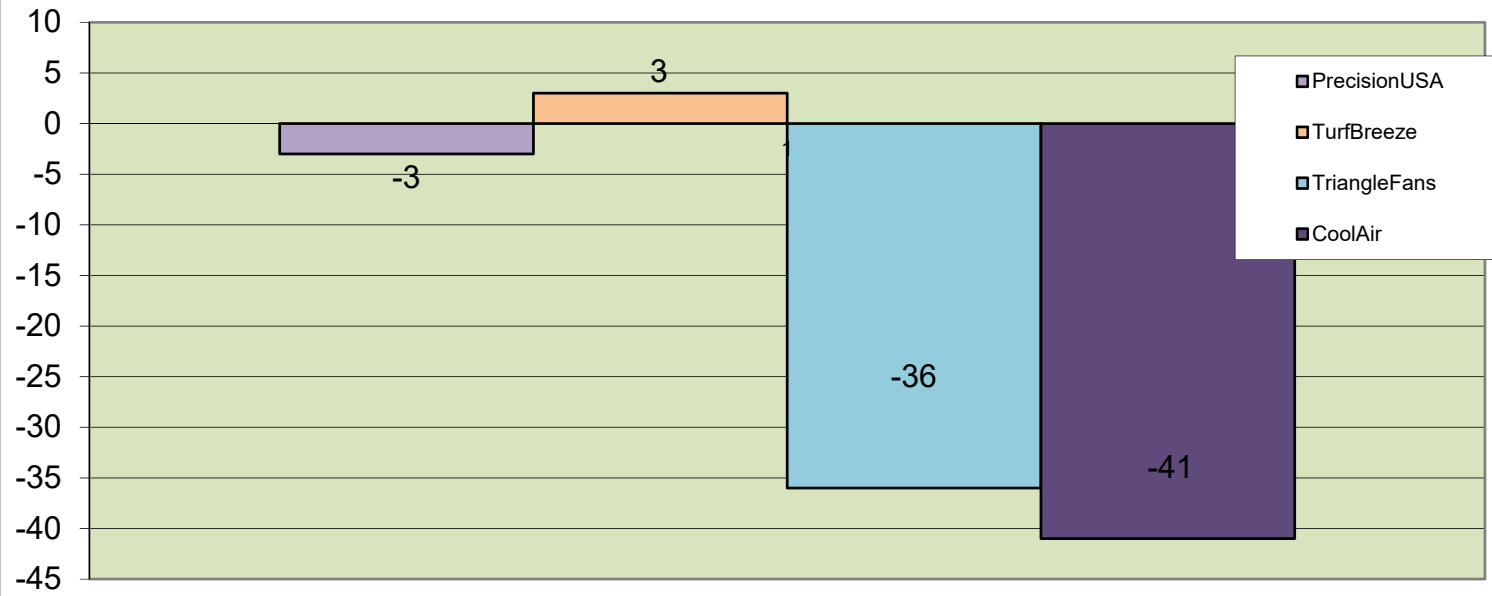
The best and lowest qualifying bid is Turf Breeze in the amount of \$21,187.98, freight included. This is an approved budget line item: 280-5-5700-327

Pugh Matrix

Vendors					
Key Criteria	Importance Rating	PrecisionUSA	TurfBreeze	TriangleFans	CoolAir
Size (50")	5	s	s	s	-
Noise Level	3	s	s	-	-
Motor HP	3	s	s	s	s
CFM (cubic feet per minute)	8	-	+	-	-
Motor Type (Belt or Direct Drive)	5	-	+	-	-
Warranty (3 Year Limited)	10	s	s	s	s
Delivery Time (4 weeks or less)	6	s	s	s	s
Controls Integration	5	s	s	-	-
Energy Efficiency	5	s	s	-	-
Cost	10	+	-	-	-
Sum of Positives		1	2	0	0
Sum of Negatives		2	1	6	7
Sum of Sames		7	7	4	3
Weighted Sum of Positives		10	13	0	0
Weighted Sum of Negatives		13	10	36	41
TOTALS		-3	3	-36	-41

<u>Concept Selection Legend</u>	
Better	+
Same	S
Worse	-

Pugh Matrix Summary

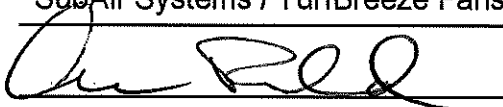


SUBMISSION OF BIDS:

Bids must be priced, signed and returned (with all necessary attachments) to the office of the City Clerk by the closing date and time specified.

The bidder must respond to this RFB by submitting all data required herein in order for the bid to be evaluated and considered for award.

Written assurance that the quoted rate/price will be honored for at least 30 days to allow for reasonable and expeditious processing by City staff and the City Council.

Date:	April 25th, 2017
Company Name:	SubAir Systems / TurfBreeze Fans
Authorized Signature:	
Name (please Print):	Andy Redd
Company address:	1164 Industrial Avenue Graniteville, SC 29829
Phone:	803.641.6663 803.257.1021 (Andy cell)
Email:	andy.redd@turf breeze.com lisa.bryant@subairsystems.com mikalah.ramey@subairsystems.com



1164 Industrial Avenue
Graniteville, SC 29829

Voice: 803-641-6663
Toll Free: 866.641.6663
Fax: 803-648-6614

QUOTATION

Quote Number: TB07942
Quote Date: April 25, 2017

**All SubAir Systems/TurfBreeze Fans Parts and Labor
Include a One Year Warranty from Date of Installation.**

Quoted To:

The City of NV MO Municipal Golf Course
Nevada, MO 17320

Phone: 417.448.4467
Fax:

Ship To:

Frank E Peters Municipal Golf Course
Mark Mitchell
17320 E Quail Road
Nevada, MO 17320

Customer Contact	Payment Terms	Sales Rep
Mark Mitchell	Net 30 after shipment	Andy

Quantity	Item	Description	Unit Price	Amount
3.00	TB5035D	TurfBreeze 50" Direct Drive Fan with 5 HP motor 208-230v/1Ø-Inc osc assy, TurfBreeze SMARTControl Pkg, fan pole & ground pole (pre-wired & pre-assembled) 3 year power train warranty/ 1 year general parts	6,753.66	20,260.98
1.00		S/H estimate (may change due to factors beyond the control of SubAir/TurfBreeze)	927.00	927.00

All Quotes are provided in U.S. dollars. Any SubAir products that are listed on this quote are covered by one or more of SubAir Systems, LLC patents. SubAir Systems, LLC has spent considerable time and resources developing and protecting its innovations. SubAir Systems, LLC has in the past and will continue to act to protect its valuable property.

For Questions Please Contact:

803-641-6663 / info@subairsystems.com

Subtotal	21,187.98
Shipping & Handling	To Be Determined
TOTAL	To Be Determined

Pricing Subject to Change Without Notice

SubAir orders require a minimum 30 day leadtime from receipt of order to shipment. TurfBreeze orders require a minimum 14 day leadtime from receipt of order to shipment.

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Date:

4-25-17

Company Name:

Precision Small Engine Co. Inc

Authorized Signature:

Andy Masciarella

Name (please Print):

Andy Masciarella

Company address:

2510 NW 16th Lane

Pompano Bch FL 33064-1505

Phone:

954- 974- 1960

Email:

am@precisionusa.com

2510 N.W. 16th Lane
Pompano Beach, FL 33064-1505 USA

Tel: (954) 974-1960 Fax: (954) 968-3398
E-Mail: accounting@precisionusa.com
www.precisionusa.com

Date
04/25/17
Time
18:42:21

Ordered By/PO No: Mark Bid

Sold To Acct. No. 01 / 10209

City of Nevada /
Attn: Nevada City Finance Dept
110 S Ash St
Nevada MO 64772-3117

Ship To Acct No. 01

Frank E Peters Golf Course
Attn: Golf Maint Dept
17320 E Quail Rd
Nevada MO 64772-9077

Ship Via Drop Ship
Pay Type Accounts Receivables

Terms: Net 30 Days

Order No:	Order Date:	Entered By:	Sls Rep. No/Name:	Ref. No:	Page:
15911/00	4/25/17	ANDYM	00001 House Account		1 of 2

Order	Ship	B/O	LC	Item Number/Description	Reg Price	Unit Price	Discount	Total
3			909	BM50-5-1-230 Fan 50" PREMIUM 5HP 1P 230V	7,195.00	6,795.00		20,385.00

PREMIUM FAN INCLUDES:

All Aluminum Housing = No Rust
Internal Inlet Bell = Increases Velocity
Powder Coated Finish = Keeps Fan Looking New
Heavy Duty Anti-Vibration Mount = Less Noise
Pivoting Tilt System = Air Flow Matches Green Slope
Completely Pre-Wired = No Additional Electrical Costs
Multi-Function Control Switch = On/Off/Oscillation
Enclosed Oscillation Motor=Added Weather/Sprinkler Protection
Heavy Duty Oscillating Gear Motor = Long Trouble Free Life
Farm Duty Epoxy Painted Baldor Fan Motor = Long Life
Adjustable Fan Blade = Long Throw, Quiet Operation
Rubber Mounted OSHA Approved Guards = Reduces Noise
Maintenance Free Blade Shaft Bearings = Dependable Long Life
Lightweight Aluminum Construction = Easy Set Up & Take Down
Reusable Steel Shipping Base = Off Season Storage
Delivered Fully Assembled W/Ground Sleeve & Pole = Easy Set Up
Automatic Belt Tensioner = Maintains Peak Performance
Thermal Overload Protection = Protects Motor Burnout
One Year Warranty

Purchase orders required on all orders over \$250.00

ALL INVS E-mailed to: lbreen@nevadamo.gov

ALL INVS E-mailed to: hgragg@nevadamo.org

Note:



QUOTATION

* REPRINT *

A

2510 N.W. 16th Lane
Pompano Beach, FL 33064-1505 USA

Tel: (954) 974-1960 Fax: (954) 968-3398
E-Mail: accounting@precisionusa.com
www.precisionusa.com

Date
04/25/17
Time
18:42:21

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15911/00	4/25/17	ANDYM	00001 House Account		2 of 2

Order	Ship	B/O	LC	Item Number/Description	Reg Price	Unit Price	Discount	Total
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Freight included
Andy Mesuarth

SUBTOTAL: 20,385.00
Sales Tax

TOTAL: 20,385.00
DEPOSIT:
AMT DUE: 20,385.00

Note:

This Quotation Expires 06/06/17

2510 N.W. 16th Lane
Pompano Beach, FL 33064-1505 USA

Tel: (954) 974-1960 Fax: (954) 968-3398
E-Mail: accounting@precisionusa.com
www.precisionusa.com

Date
04/25/17
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18:41:45

Ordered By/PO No: Mark QUOTE

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05605/00	10/01/16	ANDYM	00001 House Account		1 of 2

Order	Ship	B/O	LC	Item Number/Description	Reg Price	Unit Price	Discount	Total
3			909	BM50-75-1-230 Fan 50" PREMIUM 7.5HP 1P 230V W/ Belt Tensioner	7,595.00	7,195.00		21,585.00

PREMIUM FAN INCLUDES:

All Aluminum Housing = No Rust
Internal Inlet Bell = Increases Velocity
Powder Coated Finish = Keeps Fan Looking New
Heavy Duty Anti-Vibration Mount = Less Noise
Pivoting Tilt System = Air Flow Matches Green Slope
Completely Pre-Wired = No Additional Electrical Costs
Multi-Function Control Switch = On/Off/Oscillation
Enclosed Oscillation Motor=Added Weather/Sprinkler Protection
Heavy Duty Oscillating Gear Motor = Long Trouble Free Life
Farm Duty Epoxy Painted Baldor Fan Motor = Long Life
Adjustable Fan Blade = Long Throw, Quiet Operation
Rubber Mounted OSHA Approved Guards = Reduces Noise
Maintenance Free Blade Shaft Bearings = Dependable Long Life
Lightweight Aluminum Construction = Easy Set Up & Take Down
Reusable Steel Shipping Base = Off Season Storage
Delivered Fully Assembled W/Ground Sleeve & Pole = Easy Set Up
Automatic Belt Tensioner = Maintains Peak Performance
Thermal Overload Protection = Protects Motor Burnout
One Year Warranty

Purchase orders required on all orders over \$250.00

ALL INVS E-mailed to: lbreed@nevadamo.org

ALL INVS E-mailed to: hgragg@nevadamo.org

Note:

PRECISION

Your Golf Course Supermarket Since 1979

2510 N.W. 16th Lane
Pompano Beach, FL 33064-1505 USA

Tel: (954) 974-1960 Fax: (954) 968-3398
E-Mail: accounting@precisionusa.com
www.precisionusa.com

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05605/00	10/01/16	ANDYM	00001 House Account		2 of 2

Order	Ship	B/O	LC	Item Number/Description	Reg Price	Unit Price	Discount	Total
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SUBTOTAL: 21,585.00
Sales Tax

Freight included.

Audrey Monroville

TOTAL: 21,585.00
DEPOSIT:
AMT DUE: 21,585.00

Note:

This Quotation Expires 03/30/17